

Relationship Guide

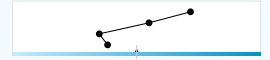
Compare two people to discover how they work together.



Erinne Tripp
Altruist



Cheryl Jacobs
Captain



Relationship Strengths

Cheryl can help Erinne by supporting their ideas and creating a unified front when communicating Erinne's perspective to other stakeholders.

Erinne and Cheryl are friendly, expressive, and engaging in communication, readily establishing rapport.

Erinne and Cheryl take a transactive approach to communication, quickly getting to the point, and moving on to the next topic.

Cheryl can discuss broad ideas, but Erinne is good at translating Cheryl's suggestions into specifics.

Relationship Cautions

Cheryl may dominate the agenda, and Erinne's ideas or concerns may get overlooked.

Erinne and Cheryl may interrupt each other, or they may initiate communication when it suits their own individual schedules.

Erinne and Cheryl may have difficulty moving a conversation forward constructively when they do not agree with each other or when they are both indecisive.

Erinne may feel like Cheryl communicates without getting to the point, whereas Cheryl may feel like Erinne is too focused on the details.

Relationship Tips

Cheryl may be the one who tends to set the agenda, but Cheryl should make sure to let Erinne have their say, pausing to ask Erinne for reactions or feedback, as well as giving credit and acknowledging when Erinne has a great idea or suggestion.

Erinne and Cheryl should remember to practice active listening and leave each conversation with a clear list of next steps.

Erinne and Cheryl should be sure not to talk past each other, and they should try to self-regulate to make sure the other person understands what they are trying to say.

Erinne should make sure that Cheryl is clear on specific action items and next steps when they end conversations.